



**CUSTOMER STORY:  
ATT Systems  
(Singapore) Pte Ltd**



 Lexis Advance<sup>®</sup> Practical Guidance

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Headquartered in Singapore, ATT Systems (Singapore) Pte Ltd was founded in 1998. As a system integration solutions provider, ATT Group specialises in integrated security, traffic, enterprise information management systems, and software development. With a staff strength of approximately 190 in Singapore and more overseas, ATT Group and its employees are dedicated to creating a difference for people via innovative technology.

ATT Group is fully committed to maintaining excellence in the development and introduction of customisable and technologically adept solutions that meet their clients' various needs. Through the exceptional post-sales assistance provided and an ever-present customer care service, ATT Group boasts a high clientele-return rate and strong relations with partners and suppliers, with various governmental ministries, hospitals, and private organisations on their list of clients.

Today, with more than two decades of experience in this competitive industry, ATT Group endeavours to enhance its international presence, having enterprises located around the globe, namely Australia, India, and Vietnam. Their regional presence has also been established via services provided to nations within Southeast Asia such as Thailand, Myanmar, Indonesia, Malaysia, and the Philippines.

## LEGAL EXPERTISE

The Legal Department in its current iteration is fairly recent, with Kamar, the Legal and Contracts Manager at ATT Group, taking an active interest in the larger business processes since he was brought on board in May 2020. Kamar leverages on his strong commercial acumen to advise on best practices within the organisation, and believes that this synergy between business operations and the in-house counsel is a key feature of an effective legal department.

As an essential service provider, ATT has been operating as usual throughout the pandemic, with added safety measures in accordance with government guidelines. Its operations division rose to the task of ensuring that every employee clearly understood these new operating procedures, and have in fact viewed this as a valuable exercise in presenting legal concepts in a concise and engaging manner.

## ON DIGITAL TRANSFORMATION: WHERE ARE THEY NOW AND WHAT'S NEXT?

Kamar has encountered legal technology at every turn during his time working in the legal industry in both the public and private sectors, locally and internationally, but has noticed that the interest in legal analytics has picked up of late, likely as a result of an increased demand for automation, particularly as such solutions have begun to crop up in other areas including the financial industry. As in-house legal counsel, the role first and foremost requires provision of accurate legal advice while managing external legal costs, and the team at ATT is also conscious of the changing landscape of this information-based economy, and the impact that this has on the profession.

Thoughtfully curated, contemporary content by experts will, however, always be at the forefront of the ATT legal strategy, and this is ultimately the reason the team is willing to invest in a legal technology solution. It is also important to note that, particularly in this day and age, the myriad of topics that cross an in-house counsel's desk continues to grow, and expertise in each of these areas is simply not possible. As workload and complexity evolve, so too should the approach to legal research. This is particularly true of corporate teams, often very lean, and without the support of paralegals.

## WHY LEXIS ADVANCE® PRACTICAL GUIDANCE?

In choosing a solution, Kamar was very clear as to his requirements, an accurate, localised and contemporary solution, and first to mind was LexisNexis. Practical Guidance ticked every box as a structured platform that gave him easy access to, essentially, an entire panel of law firms. A key distinction between complimentary platforms of a similar nature was that there was often no mandate, and the result was a database of write ups specific only to the author's bandwidth.

The edge Practical Guidance equips users with is found in the level of detail available, and the presentation of information that provides a wide range of perspectives alongside the ability to easily zero in on best practices, because of the consistency across the board. This is clear to the team at ATT even where circumstances require the engagement of external counsel, as it puts them in a position to seamlessly prepare and present the matter and accompanying materials, a difference that has not gone unnoticed by their external counsel.

## AT A GLANCE

ATT continues to turn to Lexis Advance® Practical Guidance for 3 key reasons:

- 1. Currency Status [Maintained/Updated/New]**  
Its always immediately clear that the law and accompanying advice are up-to-date. It functions as a reliable warranty, and the team need not look any further for assurance.
- 2. Precedent Templates**  
The broad database of agreement templates serves not only to save time, but also to provide the perspective and priorities of the other party, and allows the team to plan ahead and navigate accordingly.
- 3. Checklists and Flowcharts**  
As an ISO-certified company, a trusted source of starting points for formulating policies and maintaining compliance is very valuable, particularly to ATT, as it prides itself in customisable solutions that meet the needs of their clients.

***“Lexis Advance® Practical Guidance is accurate, localised and contemporary.”***

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