

# MahWengKwai & Associates

ADVOCATES AND SOLICITORS

## CUSTOMER STORY: MahWengKwai & Associates



GAN CHONG CHIEH  
PARTNER

 Lexis<sup>®</sup> Analytics

Established in 1985 by Dato' Mah Weng Kwai, MahWengKwai & Associates (MWKA) is a respected and leading law firm of advocates and solicitors. Committed to delivering efficient and effective legal solutions to their clients, MWKA comprises an energetic team of lawyers and support staff who are passionate about their work, building lasting relationships with clients, and exceeding their expectations. MWKA focuses on getting to the heart of their clients' needs, and they take pride in offering legal services of the highest standards, including dispute resolution, corporate, commercial, and conveyancing.

The Firm was recognised by Asian Legal Business (ALB) as Malaysia's Employer of Choice in 2020 and 2022. MWKA has also won the following ALB awards: Matrimonial and Family Law Firm of the Year (2020); Sports Law Firm of the Year (2018-2019); and Dispute Resolution Law Firm of the Year (2015).

In addition, MWKA was awarded the following rankings and/or recognitions in Asialaw Profiles, IFLR1000 and Legal 500 respectively in 2021:

1. **Asialaw Profiles**
  - Corporate M&A - Notable Law Firm
  - Dispute Resolution & Litigation - Recommended
2. **IFLR 1000**
  - Banking and finance - Notable
  - M&A - Notable
  - Project development : Infrastructure - Notable
3. **Legal 500**
  - Banking and Finance Tier 4
  - Dispute Resolution Tier 3
  - Real Estate and Construction Tier 2
  - Labour and Employment Tier 4

The Firm also collaborates with TrustLaw, a pro bono legal programme, to give back to society.

## LEGAL EXPERTISE

MWKA adopts a purpose-driven and personalised approach to legal practice, ensuring that clients benefit from a close working relationship with their lawyers. MWKA has represented and advised non-profit organisations, companies, and individuals from various industry sectors, including consumer products and services, construction and property development, mechanical and engineering, food and beverage, information technology, telecommunications, advertising, oil and gas,

healthcare and wellness, banking and finance, business consulting, trading, fishing, and investment. For employment and industrial relations matters, the Firm is regularly engaged by multinational corporations originating from countries around the world including the United States, Japan, China, Sweden, Australia, New Zealand, Germany, Switzerland and Singapore.

The Firm places great emphasis on global alliances, and MWKA is a founding member of the [League of Lawyers](#), a growing international network of law firms in 20 Asian and European countries. The League of Lawyers is a platform for law firms to exchange thoughts and coordinate efforts on image branding, business development, best practices, knowledge management and resource exchange. Such involvement allows the Firm's clients to have almost immediate access to international legal assistance and consultation from various League of Lawyers member firms from across the globe.

## ON DIGITAL TRANSFORMATION: WHERE ARE THEY NOW AND WHAT'S NEXT?

Since the start of the Covid-19 pandemic in early 2020, the Firm promoted and established flexible working and work-from-home arrangements for its employees with the joint objectives of leveraging on the advantages of working flexibly—i.e. to maintain an ideal balance between work and home, learning, personal growth and health—as well as to prepare for and manage the uncertain economic future amidst the on-going Covid-19 pandemic.

The transition from office-based-work to the remote setting was almost seamless as MWKA had already invested in and was well into its digital transformation several years prior to 2020. The team of fifty was able to continue working collaboratively through cloud-based productivity and collaboration tools while maintaining the highest levels of data privacy and security. All team members were mobile and were able to carry on with work uninterrupted from firm-issued MacBooks. Their work is predominantly paperless, with all incoming documents being automatically digitised and accessible by the team from anywhere.

The team at MWKA was, as a result, able to adapt very effectively to the virtual Court proceedings which were launched towards the end of 2020.

## WHY LEXIS® ANALYTICS?

For MWKA, it has always been clear that technology is slowly redefining and reshaping legal practice. Legal practice is no longer limited to presenting good arguments in court. New legal tech products, like Lexis Analytics, can increase a firm's productivity and efficiency.

In line with MWKA's core values—commitment to effective and efficient solutions, and continuous growth—the Firm has always maintained an open mind and embraced technological advancements. The time saved through supplementing their work with a legal tech solution creates more opportunities to attend to pressing needs with a clearer mind, and cultivates an environment that allows the team to prioritise client experience and service. The COVID-19 pandemic and the subsequent lockdowns that ensued proved the importance of legal technology in their day-to-day work.

The clean interface was one of the first features that drew the Firm's attention, when initially introduced to Lexis Analytics. The ability to access an enhanced coverage of data has streamlined their research process, making workflow even more efficient via a simplified search experience.

In comparison to other solutions in the market, MWKA chose to invest in Lexis Analytics because it also offered a much broader range of services, and a complete range of tools complementing legal research in a single workspace. As Lexis Analytics allows users to distinguish germane legal issues and probe case conclusions in an effective and efficient way, the Firm believes that the platform has revolutionised traditional legal research solutions.

## AT A GLANCE

MahWengKwai & Associates continues to turn to Lexis® Analytics for 3 key reasons:

### 1. Competitive Intelligence

By simply inputting relevant facts of a new or ongoing brief, Lexis Analytics provides analytics drawn from 90 years of historical case law data. Much time is saved, and the game is changed.

### 2. In Depth Analysis

Thanks to the integrated AI-system, not only are the lawyers at MWKA able to access case data at lightning speed, they are also able to see the connection between the outcomes and issues of each case, further streamlining the legal research process.

### 3. Case Recommendation

Whilst having access to such a vast database of case law has greatly aided lawyers in keeping organised and well-informed, the case recommendation feature on Lexis Analytics has also made for labour-saving advantages, as it surfaces cases with similar ratio decidendi.

***“Lexis® Analytics is an unparalleled analytics tool that has forever changed the game for legal professionals across the globe.”***

**Discover Lexis® Analytics Malaysia by requesting a demo or trial today!**

For more info:  Visit our website  Write to us at [mylexisnexus@lexisnexus.com](mailto:mylexisnexus@lexisnexus.com)